

Ballari Institute of Technology and Management

Department of Management

INDUSTRIAL VISIT 2023-2024

SN	Date of Visit	Name of the Company Visited	Sector
1	29th Feb 2024	Kirloskar Ferrous Industries Ltd, Genigeri Koppal	Casting and Foundry Industry
2	29th Feb 2024	1) Raichur,Bellary & Koppal Districts Co-op. Milk Producers societies Union Ltd (KMF) 2) General Manager Ice Cream Plant KMF Unit Ballari	Dairy Industries
3	29th Feb 2024	Minera Industries Sy No 9,131, Sultanpur Road, Yerabanahally Village 583 152, Sandur Tq, Bellary Dist, Karnataka, India	Sponge Iron Firm
4	29th Feb 2024	Shri Veeresh Halleys Blue HR Manager Bellary Dist-583 102,	Fabrication of sheet and metal works
5	9 th March 2024	HR Head BMM Ispat Pvt Ltd Danapura, Hospet	Iron and Steel Firm

The objectives of an industrial visit:

- 1) Provide students with real-life exposure to industrial operations, processes and technologies.
- 2) Enhance students' understanding of the practical applications of theoretical concepts.
- 3) Bridge the gap between academics and industry.
- 4) Provide students with an opportunity to interact with professionals and industry experts.
- 5) Give students an opportunity to experience and evaluate different working environments.



Basavarajeswari Group of Institutions
BALLARI INSTITUTE OF TECHNOLOGY & MANAGEMENT
BELLARY

Department of Management Studies

CIRCULAR

Date: 28th Feb 2024

All the first year students of MBA Programme are hereby informed that an **Industrial Visit** is scheduled on 29th Feb 2024 as a part of curriculum activity of the programme and it is compulsory.

The following faculty are in-charge of the visit, the students are informed to register their name with the respective faculty.

SN	Students	Faculty In charge	Place of Visit
1	Roll No: 1 to 64	Dr. Christopher Raj D Prof Revathi Prof Zeba	Kirloskar Ferrous Industries, Pvt Ltd Bevinahalli Village, Koppal, Karnataka 583234
2	Roll No: 65 to 105	Dr KajaMohinnuddin Prof Ravi Kumar SS Prof Amreen	Minera Industries Sy No 9,131, Sultanpur Road, Yerabahal Village 583 152, SandurTq, Bellary Dist, Karnataka, India
3	Roll No 106 to 166	Prof Sampath Kumar Prof Mohammed Kalid Prof Nagaraj Prof Kavirha	1)Raichur,Bellary&Koppal Districts Co-op. Milk Producers societies Union Ltd (KMF) Near Fire Station, Kumaraswamy Temple, Infantry Road KMF, Ballari 2)Halley's Blue <i>Shree Blue</i>

NOTE: All students should Compulsory wear the shoes preferably Sports shoe or safety shoe

All the in charge faculty should Provide Industrial Visit Report Containing as follows

1. College Requisition Letter
2. Acceptance Letter or Email form the recipient company
3. Industrial Visit Photos (2 to 4 colour Print)
4. Student written Report on the Industrial Visit.

Faculty in charge should be submitted in both Hard Copy and Soft copy on or before 14th March 2024

HOD DMS

**INDUSTRIAL VISIT
AT
KIRLOSKAR FERROUS INDUSTRIES LTD, KOPPAL**



**ON 29TH FEB 2024
BY
MBA 1ST "A" Section SEM 2023-24
DEPARTMENT OF MANAGEMENT STUDIES,
BITM, BALLARI**


No of Students: 60 Students (MBA 1st "A" Section SEM)

No of Faculty: 3 Members

- 1. Dr. Christopher Raj D**
- 2. Prof Revathi**
- 3. Prof Zeba**

Email: chistranj@gmail.com

**Email: narayan.p@kirloskar.com
narayana.polki@gmail.com**

 Gmail Dr. Christopher Raj D <christraj75@gmail.com>

Seeking permission for an Industrial Visit to your esteemed organization.
3 messages

Dr. Christopher Raj D <christraj75@gmail.com>
To: "Narayana P (KFIL)" <narayana.p@kirloskar.com>, Narayana Polki <Narayana.polki@gmail.com>

Tue, Feb 6, 2024 at 6:20 PM

Dear Sir

Shri. Narayana. P
Vice President
Kirloskar Ferrous Industries Ltd
Koppal.

Respected Sir,

Subject: Seeking permission for an Industrial Visit to your esteemed organization.

Sir, we would seek permission for an industry visit on 29th Feb 2024 Thursday to your esteemed organization. We would also promise to follow the precautionary and safety measures to be taken during the visit.

Kindly Grant permission for the same

Thanking you

Regards

Dr.Christopher Raj D
Professor BITM MBA
Ballari-9880999862

—
Regards

Dr.Christopher Raj.D
Professor
DMS BITM Ballari
9880999862

Vision:

'To be a leading B-school by nurturing dynamic leaders and managers through academic excellence, research and innovation'.

Mission:

To impart ethical and value based management education with pragmatic insights

To provide the conducive environment for developing leadership qualities

To inculcate culture of Entrepreneurship, Innovation and Research

Jayashree Sagar (KFIL) <jayashree.sagar@kirloskar.com>
To: christraj75@gmail.com
Cc: "Narayana P (KFIL)" <narayana.p@kirloskar.com>, "Chandrashekara B (KFIL)" <chandrashekara.b@kirloskar.com>, "Manoj Shrivastava (KFIL)" <manoj.shrivastava@kirloskar.com>, "Muralidhar Nadiger (KFIL)" <muralidhar.nadiger@kirloskar.com>, "Bheemachand Rathod (KFIL) Extn-4457" <bheemachand.rathod@kirloskar.com>, "KFIL GenAdmin (KFIL)" <kfil.genadmin@kirloskar.com>

Wed, Feb 7, 2024 at 12:38 PM

Dear Sir,

With reference to the discussion you had, your College students industrial visit is permitted and you can plan your visit on 29-02-2024 (Thursday) between 11.00 am to 12:30 pm . The following guidelines to be followed strictly:

- 1.The students should be in formal dress and shoes compulsory.
- 2.The students have to abide by the company discipline and safety rules.
- 3.The students shall not be allowed to visit the shop floor, unless accompanied by the authorized person from your College and KFIL .

The coordinating team from KFIL are Mr. Muralidhar Nadiger (9008017727) and Mrs. Jayashree Sagar (9448367801). Kindly confirm the same.

Regards
Jayashree S
Officer - HR & Gen. Admn.
Phone: +91 8539 286711, 286715 Extn: 4230
Mobile: +91 9448367801

----- Forwarded message -----
From: Narayana P (KFIL) <narayana.p@kirloskar.com>
Date: Tue, Feb 6, 2024 at 9:41 PM
Subject: Fwd: Seeking permission for an Industrial Visit to your esteemed organization.
To: Bheemachand Rathod (KFIL) Extn-4457 <bheemachand.rathod@kirloskar.com>, Jayashree Sagar (KFIL) <jayashree.sagar@kirloskar.com>
Cc: Chandrashekara B (KFIL) <chandrashekara.b@kirloskar.com>

Please coordinate

P. Narayana

PERMISSION LETTERS

Basavarajeswari Group of Institutions
ಬಳ್ಳಾರಿ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಟೆಕ್ನಾಲಜಿ & ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್, ಬಳ್ಳಾರಿ.
BALLARI INSTITUTE OF TECHNOLOGY & MANAGEMENT
Autonomous Institute under Visvesvaraya Technological University, Belagavi.
(Recognised by Government of Karnataka & AICTE, New Delhi)
Ph : 08392-237167/153, Principal : 99024-99388, e-mail : bitmbly@gmail.com, principal@bitm.edu.in, web : www.bitm.edu.in
"Jnana Gangotri" Campus, #873/2, Ballari-Hosapete Road, Near Allipur, Ballari-583104, Karnataka State, India.

BITM: 2023-24 / 451
Date: 9th Feb 2024

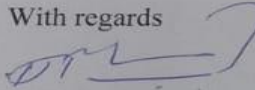
To,
Shri. Narayana. P
Vice President
Kirloskar Ferrous Industries Ltd
Koppal.

Respected Sir,

Subject: Seeking permission for an Industrial Visit to your esteemed organization.

On behalf of Ballari Institute of Technology and Management, I wish to request permission for an industrial visit to your esteemed organization, we have come to know through various literature about your organization and we are fascinated with the overview of your enterprise. We would like to impart the excellence of your organization to our students which could benefit in their career. The purpose of the visit for the students is purely knowledge gain from experts and exposure to real-world learning

Kindly accord your permission to visit on the **29th Feb 2024, Thursday** for a team of **60 students**, along with **3 Faculty members** for escorting. Kindly grant us the industry visit and make the necessary arrangements for the same.

With regards

Prof Prithviraj YJ
Director BITM
Ballari

Director
Ballari Institute of Technology & Management
BALLARI.

A Unit of T.E.H.R.D. Trust @, Ballari. An ISO 9001 : 2015 Certified Institution, GSTIN : 29AAATT5138N1ZW

REQUESTING LETTER



Basavarajeswari Group of Institutions

BALLARI INSTITUTE OF TECHNOLOGY & MANAGEMENT

Department of Management Studies



Kirloskar Ferrous Industries Ltd Koppal. On 29th March 2024

1ST SEMESTER SECTION-A AY 2023-24 (Batch 2023-25)

S N	STUDENT NAME	Signature	S N	STUDENT NAME	Signature
1	A M SANDEEP	<i>Sandeep</i>	39	CHITWADGI BHAVANA JOSHI	<i>C. B. Joshi</i>
2	AAKIFA TARANNUM ATAULLAH M	<i>Aakifa</i>	40	D SUPRAJA	<i>Supraja</i>
3	ABHIJITH KUMAR	<i>Abhi</i>	41	DAKSHAYANI M UPPIN	<i>Daksh</i>
4	ABHISHEK B	<i>Abhishek B</i>	42	DEEPA K	
5	ABHISHEK C R M	<i>H. C. R. M. Abhishek</i>	43	DEVENDRA REDDY P	<i>Devendra</i>
6	AISHWARYA E		44	DHARANI A	<i>Dharani A</i>
7	AISHWARYA E N	<i>Aishu</i>	45	E SATHYA KUMAR	
8	AISHWARYYA	<i>Aishu</i>	46	E SHIVA MEGHANA	
9	AKHILESH S	<i>Akhilesh S</i>	47	FARHEEN TAJ	<i>Taj</i>
10	AKSHATA POTEDAR		48	FIZA MUSKAN	<i>Fiza Muskan</i>
11	AKSHATHA GUJJALA		49	G POOJA PATIL	
12	AMRUTHESHWAR T	<i>Amruth</i>	50	G S SREE HARSHA	<i>G. S. Sree</i>
13	ANISHA G P	<i>Anisha G P</i>	51	GEETHA SHREE	<i>Geetha</i>
14	ANITA	<i>Anita</i>	52	GEETHANJALI V	<i>Geetha</i>
15	ANJANEYA	<i>Anjaneya</i>	53	GIRISHA V	<i>Girisha V</i>
16	ANJANEYA N		54	GOUTHAM K	<i>Goutham</i>
17	ANUSHA S	<i>Anusha</i>	55	GOWTHAM RAJ B	
18	ARAVIND		56	GUMMADI SHARATH SIMHA REDDY	
19	B APOORVA		57	H K MOHAN	<i>H. K. Mohan</i>
20	B NIKHITHA	<i>B. Nikhitha</i>	58	H L JYOTHI	<i>H. L. Jyothi</i>
21	C UPENDRA	<i>C. Upendra</i>	59	H SHANTHA RAJU	<i>H. Shantha Raju</i>
22	B KAVYA		60	HALVI SAI SANTOSH	<i>H. Sai Santosh</i>
23	B MOHAN KUMAR	<i>B. Mohan</i>	61	HANMUNTU	
24	B SANA ANJUM	<i>B. Sana Anjum</i>	62	HARIPRIYA V S	<i>Haripriya V S</i>
25	BASAVARAJA T M		63	INDU B	<i>Indu B</i>
26	BENAKAL SHRAVANI	<i>B. Shraavani</i>	64	J SANGEETHA	<i>J. Sangeetha</i>
27	BHARATAKUMAR MAGANUR	<i>B. Maganur</i>	65	RATA UD PALA Reddy pm.	<i>R. Reddy</i>
28	BHAVANA M	<i>Bhavani M</i>	66	Ramesh	<i>Ramesh</i>
29	BHAVANI N	<i>Bhavani N</i>	67	Raviteja S. N.	<i>Raviteja S. N.</i>
30	BHOOMIKA MP	<i>Bhoomika</i>	68	Santosh	<i>Santosh</i>
31	BHOVI VENUGOPALA	<i>B. Venugopal</i>	69	Prabhu Raj. B	<i>Prabhu Raj. B</i>
32	BOYA NANDINI	<i>B. Nandini</i>	70	Mariunatha Mariunatha	<i>Mariunatha</i>
33	BUDYAL RAMYASREE				
34	C RESHMA	<i>C. Reshma</i>			
35	C R M VEERSHA	<i>H. V. R. M. Veersha</i>			
36	C R PAVAN KUMAR	<i>C. R. Pavan</i>			
37	CHANDRA SHEKAR YADAV B G	<i>C. Shekar</i>			
38	CHANDRASHEKHARA T				

ATTENDANCE REPORT

KFIL
A Kirloskar Group Company

No. **7723** VISITOR PASS Date: 29/12/24

Name: Dr. Christopher + 63

Name of the Company: BITM

Address: Bellary

Mobile No: 9880999862

Vehicle No: -

To Meet: Tanushree Sayag

Purpose of Visit: Official / Personal

Time in: 11:23 Time out: -

Signature of the Security Staff H-64 Signature of the Person Contacted [Signature]

KFIL/ADMN/005A 29/12/24

ENTRANCE GATE PASS



ENTRANCE OF THE PLANT



MANUFACTURING SITE



Kirloskar Ferrous Industries Auditorium



Speech by Shri Narayana P Vice President, Kirloskar

Bhavana M
Sec - 'A'
MBA

Kirloskar Ferrrous Industries Limited, Koppal. Industrial Report.

Introduction :-

Kirloskar Ferrrous Industries was incorporated in 1991 and has two manufacturing plants. Initially Kirloskar Ferrrous Industries Limited was formed with one manufacturing unit at Koppal District, Karnataka. Subsequently works Limited located at Solapur, Maharashtra was acquired by us. CEO :- Ravindranath Gumaste.

What They do :-

Founded in 1991, 'KFIL' was formed with the intention of transforming the high quality "pig iron" and grey iron casting industry.

Vision :-

Be a sustainable growing organization creating value to all stakeholders with limitless opportunities.

Mission :-

To become the largest alloy steel manufacturer in India and Global Top 5th in casting. To become 2 billion \$ company by 2030. 1.4 million Ton Liquid Metal.

Values :-

- * Excellence
- * collaboration
- * Empathy
- * value creation
- * Innovation Thinking.

" 1 \$ billion turning in month of March "

Future Growth of "KFIL" :-

is forecast to grow

Earnings and revenue by 39.6% and 18.7% per annum respectively. EPS is expected to grow by 39.7% per annum.

Koppal units:-

"KFIL" have modern 3D printing facility. KFIL produces prototype casting of different varieties using 3D printer cores/molds and pouring in the regular HPML. These castings are made in shortest record time to support our customers for immediate proto requirements.

"KFIL" has been accredited with following certificates:-

1) ISO 14001 Certificate

2) IATF 16949 Certificate

3) ISO 45001 : 2018 (OH&S) Certificate.

Conclusion:- The 5 weeks in plant training in KFIL has given a detailed knowledge of the management of an organization and a clear picture of work flow of the complex organization. KFIL is a pig iron plant. Which is used as a basic raw materials for the production of the steel.

The cultural in "KFIL" is very cordial and the atmosphere of the workforce is also very good.

NAME: B. SANA ANJUM

Roll NO: 24

SECTION: MBA 1st YEAR "A" SECTION

COLLEGE: BALLARI INSTITUTE OF TECHNOLOGY AND MANAGEMENT
(BITM)

REPORT ON KIRLOSKAR FERROUS KOPPAL
INDUSTRIES

Kirloskar
Ferrous

REPORT ON KIRLOSKAR FERROUS KOPPAL INDUSTRIES...

INTRODUCTION:

Kirloskar ferrous Industries limited, located in Koppal, is a prominent player in the Indian steel industry. Established with a vision to deliver high-quality steel products, the company has achieved significant milestone since its inception.

OVERVIEW OF OPERATIONS:

Kirloskar ferrous Koppal Industries operates state-of-the-art manufacturing facilities equipped with advanced technology and machinery. The company specializes in the production of various grades of pig iron and ductile iron pipes, catering to diverse industrial sectors such as construction, infrastructure, and automotive.

VISSION AND MISSION:

Vission:

To be a global leader in the iron and steel industry by delivering superior quality products, fostering innovation and contributing to the sustainable development of communities and the environment.

Mission:

- To become the largest alloy steel manufacturer in India and global top 5 in castings.
- To become 2 billion \$ company by 2030.
- 1.4 million ton liquid metal.
- 1 million ton Alloy steel.
- 0.3 million ton casting.
- 0.3 million ton seamless tubes.
- To be a preferred employer and responsible neighbor through sustainable business practices.

MARKET PRESENCE:

With its commitment to quality, innovation, and sustainability, Kirloskar Ferrous Koppal Industries has established a strong presence in both domestic and international markets. The company's products are widely recognized for their reliability, durability, and performance, making it a preferred choice among customers worldwide.

PRODUCTS MANUFACTURED BY KIRLOSKAR FERROUS KOPPAL

- Pig Iron
- Casting
- Pig iron:

An Integral component of a robust new world.

Process of pig iron:

1. Iron ore preparation.
2. Mixing and Blending.
3. Charging the blast furnace.
4. Iron reduction.
5. Formation of pig iron.
6. Desulfurization & Refining.
7. Casting.

Pig Iron Product Range:

	Foundry Grade	SG Grade	Basic Grade / Steel grade.
Carbon	3.80% - 4.20%	3.80% - 4.20%	3.80% - 4.20%
Silicon	2.00% - 2.50%	1.00% - 2.10%	1.25% - Max
Manganese	0.5% - 0.9%	0.3% Max	0.4% - 0.8%
Sulphur	0.06% Max	0.03% Max	0.08% Max
Phosphorous	0.15% Max	0.07% Max	0.15% Max

The Kirloskar pig iron carries the unique stamp of the "Kirloskar Plough". This symbol stands for the quality of our genuine products.

• Casting:

Nothing spells potential like molten metal

Products like:

Cylinder Blocks, Cylinder heads, Housings, others.

Process of Casting:

1. Melting iron
2. Preparing the mold
3. Pouring the Molten Iron
4. Cooling and Solidification
5. Removing the Casting
6. Finishing
7. Quality control.

PRODUCTION CAPACITY:

The production capacity of Kirloskar Ferrous Koppal Industries is substantial, enabling it to meet the demands of both domestic and international markets. With a focus on efficiency and innovation, the company continuously enhances its production processes to maintain competitiveness and sustain growth.

CONCLUSION:

Kirloskar Ferrous Koppal Industries stands as a leading player in the steel industry, driven by its dedication to excellence, innovation, and sustainability. With its robust manufacturing capabilities, adherence to quality standards, and commitment to environmental responsibility, the company is poised for continued success and growth in the years to come.

Kirloskar Brothers limited.

Kirloskar Ferrrous

Introduction :- Kirloskar Brothers limited is a pump manufacturing Company involved in engineering and manufacturing of systems for fluid management.

Established in 1888 in Kirloskarvadi and incorporated in 1920.

It all started in 1888 with two brothers Shri Ramu Anna Kirloskar and Shri Laxman Rao Kirloskar with the partnership to repair and sell bicycles and then followed it by selling windmills in Belgium. Strongly believing that agricultural implements must fit the milieu they are used in the Manufactured India's first iron plough in 1903.

Objectives :- Enriching lives across communities through innovative and sustainable engineering solutions.

Slogan :- our aspirations are our possibilities

"In 1901 he introduced his first product was 'the chaff cutter'."

"CEO of Kirloskar Ferrrous"

Ravindranath Gumaste appointed in Nov 2001.

Company type

Private

Industry

conglomerate

Founded

1888, 136 years ago

Founder

laxmanrao Kirloskar

Head quarters

Pune, Maharashtra, India.

Area served

world wide.

Key people

Sanjay Kirloskar (CMD, Kirloskar
Brother Ltd)

Atul.c Kirloskar

[Chairman, Kirloskar oil engines
limited]

Products

Pumps, engines, compressors, chillers,
valves, pigiron.

No of employees

18000

Subsidiaries

Kirloskar Ferrous industries
Ltd. Kirloskar oil engines
limited.

Vision : Kirotska Brother limited will be one of the most Engineering companies in the world

Mission : we shall be known globally as a reliable innovative and cost effective solution provider in hydraulic machine & system.

Values : Developing and working with mutual trust

- * Building and nurturing team work
- * fairness in dealing with stakeholders
- * Commitment towards Environment

Our Experience: Overall, it was good experience while we visited Kirotska ferrou company. The way they gave us brief explanation about what they do, and how it works which helped us to understand in easily manner while visiting the industry and complete safety was provided throughout the visit and even a instructor who made the understand all the things easily. so hence it was a great experience is a instructional visit a Kirotska ferrou Ltd.